



Deloitte.



boost **RISE with SAP**
enabling your Kinetic Enterprise

July 2021



Speakers



GARETH GLOVER

Partner

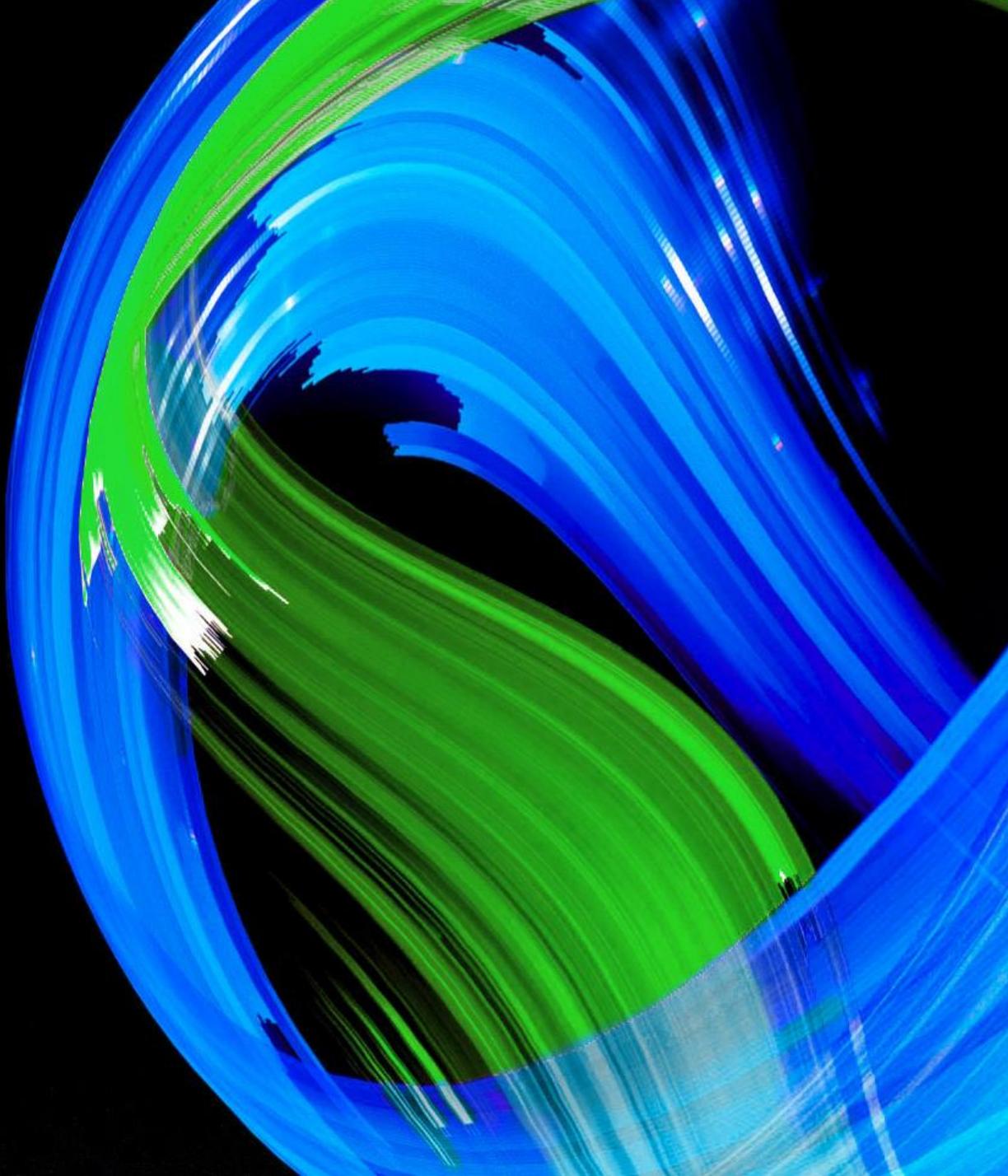
SAP Practice Lead
Deloitte NZ



ANDREW MILLS

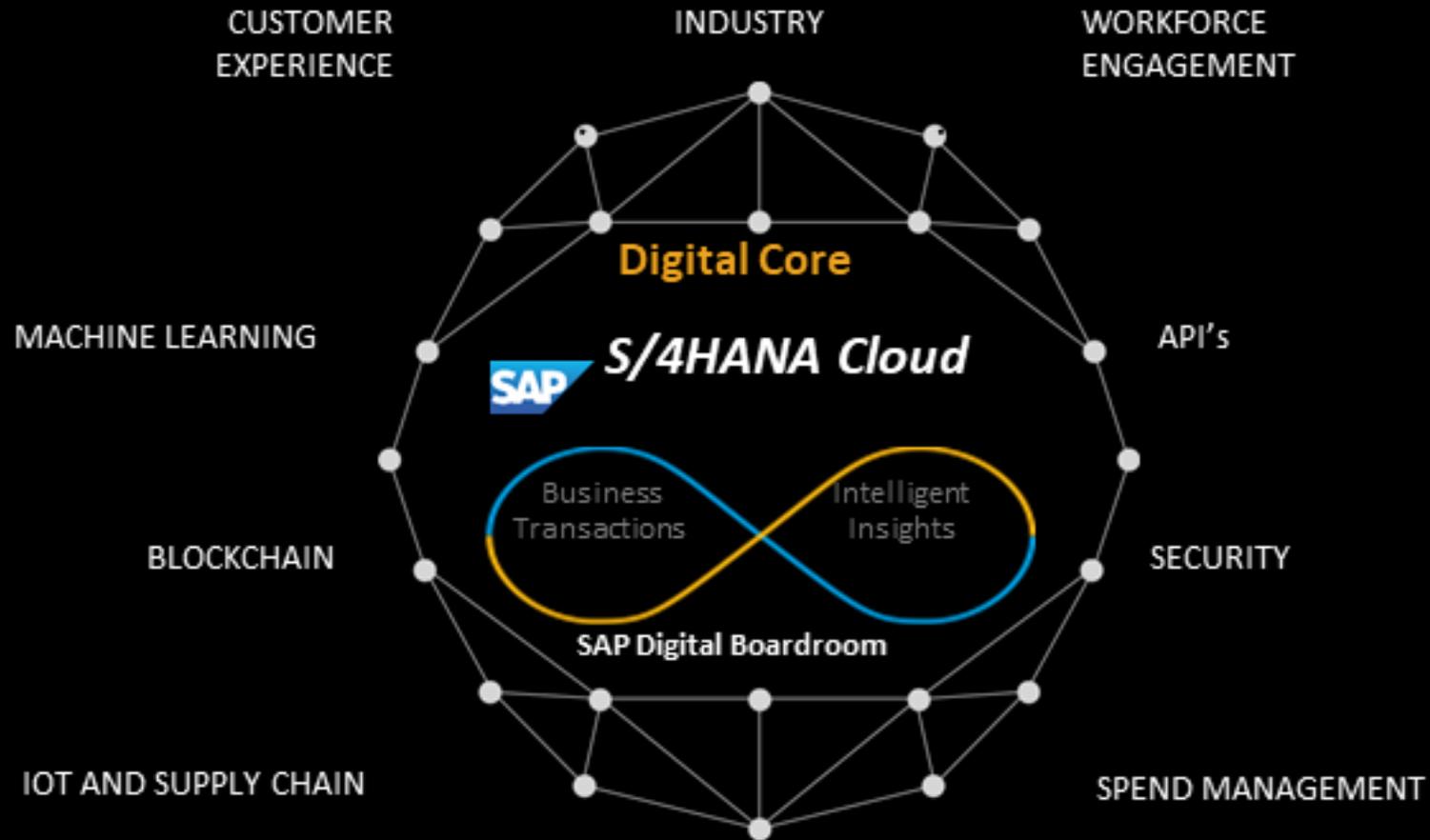
Partner

SAP Practice
Deloitte NZ



2019 Keynote
Next Generation ERP

Overview of the SAP ERP Cloud Offering 2019



SAP HANA



SAP Cloud Platform

2019 – 2021 Fast Forward



2021
SAP® Pinnacle
Award Winner

Deloitte.



SAP S/4HANA®
Partner of the Year
- Large Enterprise



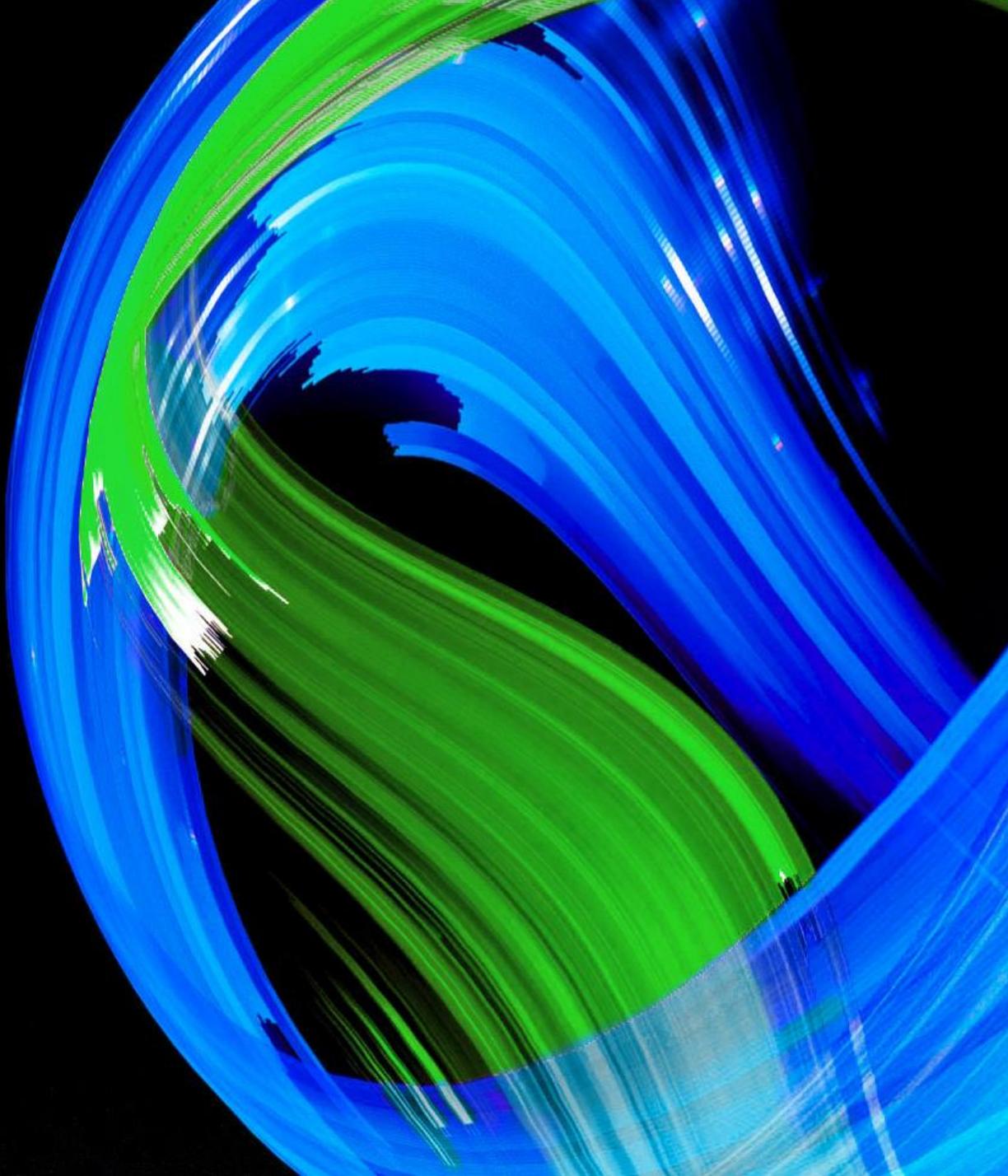
Delivery
Excellence
Partner of the Year



Customer Experience
Partner of the Year
- Large Enterprise



SAP SuccessFactors
Solutions
Partner of the Year
- Large Enterprise

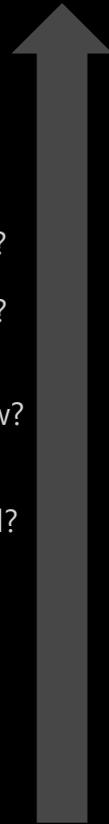


2021 Deloitte boost
RISE with SAP



The “chaos of how” clouds the path to the Kinetic Enterprise

Kinetic Enterprise™



Status Quo

How do I validate that I am delivering my business case?

What about cyber?

What about sustainability?

How do I enable my team to be effective?

Are there new inefficiencies because of my S/4 design?

What strategic capabilities do I need?

Do I have the right shared services partner?

What Platform-as-a-Service is best?

How am I enabling the future of work?

Do I need to move to S/4HANA now?

Do I need SAP Business Technology Platform?

Do I go with Private Cloud or Public Cloud?

How can I benefit from Industry Cloud?

Do I have the right managed services partner?

How do I bring together all the different data sources?

How do I keep pace with technology?

Which Machine Learning tool is best?

What about tax benefits?

Enabled with modern architecture & technologies



SAP Digital Transformation
Partner of the Year

INTELLIGENT

Innovation leveraging Digital Platform, Intelligent Apps & Technologies



App Center



Built To *Evolve*



RESPONSIVE

Cloud-enabled to scale right, on demand



CLEAN

Low business and technical debt, able to evolve rapidly



Kinetic Enterprise™

INCLUSIVE

Ecosystem of Apps, Services and Experience





Why should you **RISE** with **SAP**?

One hand to shake, and one contract to sign

Standardize, modularize, and accelerate innovation

Get all the benefits without giving up your options

SAP and Deloitte *simplify* Business Transformation as a Service



One Subscription

SAP S/4HANA Cloud
 Business Technology Platform
 Business Networks
 Business Process Intelligence



Deloitte.

Simplified Services

From business case to
 implementation and operations

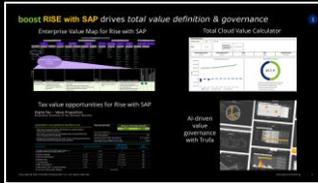
Rise with SAP Services		Primary
Business Case		Deloitte
Implementation	PMO and Change	Deloitte
	Business Process and Functional	
	Innovation, Extension and Cloud Integration	
	Data Cleansing and Harmonization	
	Analytics / Business Intelligence	
	Transition, System Conversion, Selective Data Transition	
	Cyber security and compliance	
	Cloud mindset and Governance (e.g., non-SAP Systems)	
	Infrastructure and Tech Managed Services (for non-SAP)	
	Infrastructure and Tech Managed Services (for SAP)	
Operations	AMS – Functional	Deloitte
	AMS – Technical	
	Infrastructure and Tech Managed Services (for non-SAP)	SAP
	Infrastructure and Tech Managed Services (for SAP)	

boost RISE with SAP is a simple path towards the Kinetic Enterprise

Kinetic Enterprise™



Business Case including total cloud economics



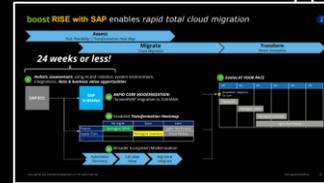
Total Cloud Strategy – IaaS, PaaS, IPaaS, Cyber

boost RISE with SAP drives your total cloud strategy

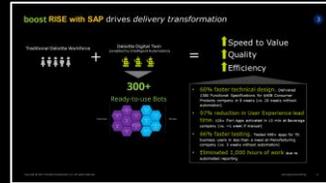
	SAP	Non-SAP
Cloud Strategy & Governance	boost	
Cloud Assessment	boost	
Cloud Migration	boost	
Cloud Management	boost	
Cloud Security and Governance	boost	
Cloud Resilience	RISE with SAP	boost
Enterprise Performance	RISE with SAP	boost
Information and Tech Managed Services	RISE with SAP	boost

Status Quo

Rapid migration to Cloud for SAP & non-SAP Apps



Faster transformation with AI and automation



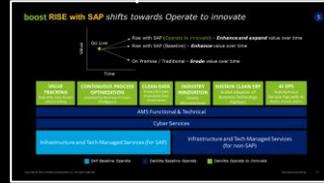
Industry-specific innovation value, anytime



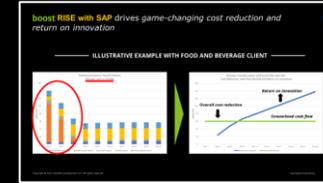
Process Intelligence as core capability



Operate to Innovate + AI Ops for SAP



Cost reduction, return on innovation



boost

boost



Deloitte and *SAP simplify* business transformation as a service

RISE

boost.



One Subscription

S/4 Cloud
Business Technology Platform
Business Networks
Business Process Intelligence



Deloitte.
Simplified Services

From business case to implementation and operations



**Kinetic
Enterprise™**





Deloitte refers to one or more of Deloitte Touche Tohmatsu Limited (“DTTL”), its global network of member firms, and their related entities (collectively, the “Deloitte organisation”). DTTL (also referred to as “Deloitte Global”) and each of its member firms and related entities are legally separate and independent entities, which cannot obligate or bind each other in respect of third parties. DTTL and each DTTL member firm and related entity is liable only for its own acts and omissions, and not those of each other. DTTL does not provide services to clients. Please see www.deloitte.com/about to learn more.

Deloitte Asia Pacific Limited is a company limited by guarantee and a member firm of DTTL. Members of Deloitte Asia Pacific Limited and their related entities, each of which are separate and independent legal entities, provide services from more than 100 cities across the region, including Auckland, Bangkok, Beijing, Hanoi, Hong Kong, Jakarta, Kuala Lumpur, Manila, Melbourne, Osaka, Seoul, Shanghai, Singapore, Sydney, Taipei and Tokyo.

Deloitte is a leading global provider of audit and assurance, consulting, financial advisory, risk advisory, tax and related services. Our global network of member firms and related entities in more than 150 countries and territories (collectively, the “Deloitte organisation”) serves four out of five Fortune Global 500® companies. Learn how Deloitte’s approximately 330,000 people make an impact that matters at www.deloitte.com.

Deloitte New Zealand brings together more than 1500 specialist professionals providing audit, tax, technology and systems, strategy and performance improvement, risk management, corporate finance, business recovery, forensic and accounting services. Our people are based in Auckland, Hamilton, Rotorua, Wellington, Christchurch, Queenstown and Dunedin, serving clients that range from New Zealand’s largest companies and public sector organisations to smaller businesses with ambition to grow. For more information about Deloitte in New Zealand, look to our website www.deloitte.co.nz.

This communication contains general information only, and none of Deloitte Touche Tohmatsu Limited (“DTTL”), its global network of member firms or their related entities (collectively, the “Deloitte organisation”) is, by means of this communication, rendering professional advice or services. Before making any decision or taking any action that may affect your finances or your business, you should consult a qualified professional adviser.

No representations, warranties or undertakings (express or implied) are given as to the accuracy or completeness of the information in this communication, and none of DTTL, its member firms, related entities, employees or agents shall be liable or responsible for any loss or damage whatsoever arising directly or indirectly in connection with any person relying on this communication. DTTL and each of its member firms, and their related entities, are legally separate and independent entities.